





COLLEGE OF ARTS & SCIENCE (AUTONOMOUS)

Attur Main Road, Ramalingapuram, Salem - 106. (Recognized under section 2(f) & 12(B) of UGC Act 1956 and Accredited by NAAC with 'A' Grade) (Co - Educational Institution | Affiliated to Periyar University, Salem ISO 9001 : 2015 Certified Institution) principal@avscollege.ac.in | www.avscollege.ac.in Ph : 98426 29322, 94427 00205.

Syllabus for

B.Com

(Professional Accounting)

CHOICE BASED CREDIT SYSTEM -

LEARNING OUTCOMES BASED CURRICULUM FRAMEWORK

(CBCS – LOCF)

(Applicable to the Candidates admitted from 2023-24 onwards)



VISION

To attain excellence in the field of education by creating competent scholars with a touch of human values.

MISSION

- ✤ To accomplish eminence in the academic domain.
- ✤ To provide updated infrastructure.
- ✤ To educate value based education.
- ✤ To impart skills through efficient training programs.
- ◆ To cultivate culture and tradition with discipline and determination.



REGULATIONS

1. Eligibility for Admission:

A pass in Higher Secondary Examination or an Examination accepted as equivalent thereto by the syndicate (10, +2), Commerce, Accounts, Computer Science and Mathematics subject to such conditions as may be prescribed there to are permitted to appear and qualify for the Department of Commerce (PA)

Degree Examination of this university after a course of study of three academic years.

2. Duration:

The course shall extend over a period of three years comprising of six semesters with Two semesters in one academic year. There shall not be less than 90 working days for each Semester. Examination shall be conducted at the end of every semester for the respective Subjects.

3. Eligibility for award of degree:

Department of Commerce (PA) is a 3-year full-time undergraduate course, the minimum eligibility for admission to which is the successful completion of the Senior Secondary Certificate (10+2) qualification from a recognized educational board,

With a minimum required eligibility prescribed by the University. The program is spread over 3 years, divided into 6 semesters of 6 months each

4. Course of Study:

The course of study shall comprise instruction in the following subjects according to the Syllabus and books prescribed from time to time. The syllabus for various subjects shall be Clearly demarcated into five viable units in each paper/subject. Part -I, Part-II, Part – III and Part – IV, Part - V subjects are as prescribed in the scheme of examination.

5. Scheme of Examination:

The theory examination shall be three hours duration to each paper at the end of each semester. the candidate failing in any subject(s) will be permitted to appear for each failed subject(s) in the Subsequent examination. The practical examinations for UG course should be conducted at the end of the even semester

6. Passing Rules:

i) Theory

The candidate shall be declared to have passed the examination if the candidate secure not less



than 40 marks out of 100 (CIA - 10 marks out of 25 and EA - 30 marks out of 75) in the Examination in each theory paper.

ii) Practical

The candidate shall be declared to have passed the examination if the candidate secure not less than 40 marks put together out of 100 (CIA - 16 marks out of 40 and EA -24 marks out of 60) in the University examination in each practical paper.



Progra	mme Outcomes (POs)
On succ	essful completion of the Department of Commerce (PA)
	Disciplinary knowledge: Capable of demonstrating comprehensive knowledge and
PO1	understanding of one or more disciplines that form a part of an undergraduate
	Programme of study.
	Communication Skills: Ability to express thoughts and ideas effectively in writing and orally;
PO2	Communicate with others using appropriate media; confidently share one's views and express
102	herself/himself; demonstrate the ability to listen carefully, read and write analytically, and
	present complex information in a clear and concise manner to different groups
	Critical thinking: Capability to apply analytic thought to a body of knowledge; analyze
	and evaluate evidence, arguments, claims, beliefs on the basis of empirical evidence;
PO3	identify relevant assumptions or implications; formulate coherent arguments; critically
	evaluate practices, policies and theories by following scientific approach to knowledge
	development.
	Problem solving: Capacity to extrapolate from what one has learned and apply their
PO4	competencies to solve different kinds of non-familiar problems, rather than replicate
	curriculum content knowledge; and apply one's learning to real life situations.
	Analytical reasoning: Ability to evaluate the reliability and relevance of evidence;
D O F	identify logical flaws and holes in the arguments of others; analyze and synthesize data
PO5	from a variety of sources; draw valid conclusions and support them with evidence and
	examples, and addressing opposing viewpoints
	Research-related skills: A sense of inquiry and capability for asking
	relevant/appropriate questions, problem arising, synthesizing and articulating; Ability
	to recognize cause-and-effect relationships, define problems, formulate hypotheses,
PO6	test hypotheses, analyze, interpret and draw conclusions from data, establish
	hypotheses, predict cause-and-effect 16 relationships; ability to plan, execute and
	report the results of an experiment or investigation
	Cooperation/Team work: Ability to work effectively and respectfully with diverse
	teams; facilitate cooperative or coordinated effort on the part of a group, and act
PO7	together as a group or a team in the interests of a common cause and work efficiently
	as a member of a team
	Scientific reasoning: Ability to analyze, interpret and draw conclusions from
PO8	quantitative/qualitative data; and critically evaluate ideas, evidence and experiences
	quantitative quantative data, and enticarly evaluate ideas, evidence and experiences



	(Autonomous)
	from an open-minded and reasoned perspective.
PO9	Reflective thinking: Critical sensibility to lived experiences, with self awareness and
109	reflexivity of both self and society.
	Information/digital literacy: Capability to use ICT in a variety of learning situations,
PO10	demonstrate ability to access, evaluate, and use a variety of relevant information
	sources; and use appropriate software for analysis of data.
PO11	Self-directed learning: Ability to work independently, identify appropriate resources
POII	required for a project, and manage a project through to completion
	Multicultural competence: Possess knowledge of the values and beliefs of multiple
PO12	cultures and a global perspective; and capability to effectively engage in a
	multicultural society and interact respectfully with diverse groups.
	Moral and ethical awareness/reasoning: Ability to embrace moral/ethical values in
	conducting one's life, formulates a position/argument about an ethical issue from
	multiple perspectives, and use ethical practices in all work. Capable of demonstrating
PO13	the ability to identify ethical issues related to one's work, avoid unethical behavior
1013	such as fabrication, falsification or misrepresentation of data or committing
	plagiarism, not adhering to intellectual property rights; appreciating environmental and
	sustainability issues; and adopting objective, unbiased and truthful actions in all
	aspects of work.
	Leadership readiness/qualities: Capability for mapping out the tasks of a team or an
	organization, and setting direction, formulating an inspiring vision, building a team
PO14	who can help achieve the vision, motivating and inspiring team members to engage
	with that vision, and using management skills to guide people to the right destination,
	in a smooth and efficient way.
	Lifelong learning: Ability to acquire knowledge and skills, including "learning how to
	learn", that are necessary for participating in learning activities throughout life,
PO15	through self-paced and self-directed learning aimed at personal development, meeting
	economic, social and cultural objectives, and adapting to changing trades and demands
	of work place through knowledge/skill development/reskilling.





Program Specific Outcomes (PSOs)

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After the successful completion of DEPARTMENT OF COMMERCE (PA) programme the students are expected to

PSO1	Placement: To prepare the students who will demonstrate respectful engagement with others" ideas, behaviors, and beliefs and apply diverse frames of reference to decisions and actions.
PSO2	Entrepreneur: To create effective entrepreneurs by enhancing their critical thinking, problem solving, decision making and leadership skill that will facilitate startups and high potential organizations
PSO3	Research and Development: Design and implement HR systems and practices grounded in research that complies with employment laws, leading the organization towards growth and development.
PSO4	Contribution to Business World: To produce employable, ethical and innovative professionals to sustain in the dynamic business world.
PSO5	Contribution to the Society: To contribute to the development of the society by collaborating with stakeholders for mutual benefit

Programme Educational Objectives (PEOs)

The B.Com (Professional Accounting) programme describe accomplishments that graduates are expected to attain within five to seven years after graduation.

PEO1	To impart advanced theoretical and practical knowledge in Commerce and allied fields.
PEO2	To provide domain knowledge and expertise for successful career in academics, research and industry.
PEO3	To develop ethically and socially responsible professionals with leadership and entrepreneurship skills
PEO4	Graduates of the programme will continue to develop their technical perspective View to accomplish the new technical innovations.
PEO5	Acquire the ability to engage in relevant conversations and have the ability to understand the views of society that would help initiate policy making.



CREDIT DISTRIBUTION FOR 3 YEARS B.Com (PA) PROGRAMME

Part	Course Type	Credits per Course	No. of Papers	Total Credits
Part I	Language – I (Tamil/Hindi/French)	3	4	12
Part II	Language – II (English)	3	4	12
	Core Courses- Theory	5	8	40
	Core Courses- Theory	4	6	24
Part III	Core Courses- Practical	4	1	4
PartCourse TypeCoursePapersOPart ILanguage – I (Tamil/Hindi/French)34Part IILanguage – II (English)34Part IICore Courses- Theory58Core Courses- Theory46	12			
Major Elective Courses- Th Discipline Specific Elective Non Major Elective Courses		3	4	12
		1	Total	116
	Non Major Elective Courses	2	2	4
		2	3	6
		1	1	1
		2	8 40 6 24 1 4 4 12 4 12 Total 116 2 4 3 6 1 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 0 1 Total 22	
Part IV		2	1	2
	EVS (Environmental Studies)	2	1	Credits 12 12 40 24 4 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 1 2 2 2 1 2 2 1 2 2 1 22 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
	Value Education	2	1	2
		2	1	2
	Extension Activity	1	0	1
		•	Total	22
Part V		2	1	2
		•	Total Credits	140



CONSOLIDATED SEMESTER WISE AND COMPONENT WISE CREDIT DISTRIBUTION FOR 3 YEARS B.Com (PA) PROGRAMME

Parts	Semester I	Semester II	Semester III	Semester IV	Semester V	Semester VI	Total Credits
Part I	3	3	3	3	-	-	12
Part II	3	3	3	3	-	-	12
Part III	13	13	13	13	22	18	92
Part IV	4	4	3	6	4	1	22
Part V	-	-	-	-	-	2	2
Total	23	23	22	25	26	21	140

*Part I, II and Part III components will be separately taken into account for CGPA calculation and classification for the under graduate programmes and the other components IV and V have to completed during the duration of the programmes as per the norms, to be eligible for obtaining the UG degree.

METHOD OF EVALUATION

Evaluation	Evaluation Components					
	Continuous Internal Assessment Test					
	Assignments	3				
	Class Participation	2				
Internal Evaluation	Distribution of marks for Attendance (in percentage) 96 – 100: 5 Marks 91 – 95: 4 Marks 86 – 90: 3 Marks 81 – 85: 2 Marks	5	25 Marks			
External Evaluation	75 Marks					
	100 Marks					

Note: 1.UG Programmes- A candidate must score minimum 10 marks in Internal and 30 marks in External Evaluation.



CONTINUOUS INTERNAL ASSESSMENT

Categorizing Outcome Assessment Levels

Using Bloom's Taxonomy

level	Cognitive Domain	Description
K1	Remember	Simple definitions, MCQ, Recall steps ,Concept definitions
K2	Understand	MCQ, True / False, Short essays, Concept explanations, Short summary or overview
K3	Apply	Suggest idea / concept with examples, Suggest formulae, Solve problems, Observe, Explain
K4	Analyze	Problem-solving questions, Finish a procedure in many steps, Differentiate
K5	Evaluate	Between various ideas, Map knowledge
K6	Create	Longer essay / Evaluation essay, Critique or justify with pros and cons

Question Paper Blue Print for Continuous Internal Assessment- I& II

Duration: 2 Hours Maximum: 50 m					narks		
Section	K level						
Section	K1	K2	K3	K4	K5	K6	Marks
A (no choice)	10						10 X 1 =10
B (no choice)		1	1				2 X 5 =10
C (either or choice)				3			3 x 10 = 30
Total							50 marks

Note: K4 and K5 levels will be assessed in the Model Examination whereas K5 and K6 Levels will be assessed in the End Semester Examinations.



Question Paper Blue Print for Continuous Internal Assessment- I

Time: 2 Hours	Total Mark	ks: 50 Marks Mini	mum Pass: 20 Marks
Unit	Section - A	Section - B	Section - C
Ι	Q.N. 1, 2, 3, 4, 5	Q.N. 11	Q.N. 13 A, 13 B
I or II	-	-	Q.N. 14 A, 14 B
II	Q.N. 6, 7, 8, 9, 10	Q.N. 12	Q.N. 15 A, 15 B

<u>SECTION – A (10 X 1 = 10 Marks)</u>

ANSWER ALL THE QUESTIONS

<u>SECTION – B (2 X 5 = 10 Marks)</u>

ANSWER ALL THE QUESTIONS

<u>SECTION - C (3 X 10 = 30 Marks)</u>

ANSWER ALL THE QUESTIONS (Either or Choice)

Question Paper Blue Print for Continuous Internal Assessment- II

Time: 2 Hours

Total Marks: 50 Marks

Minimum Pass: 20 Marks

Unit	Section - A	Section - B	Section - C
III	Q.N. 1, 2, 3, 4, 5	Q.N. 11	Q.N. 13 A, 13 B
III or IV	-	-	Q.N. 14 A, 14 B
IV	Q.N. 6, 7, 8, 9, 10	Q.N. 12	Q.N. 15 A, 15 B

<u>SECTION – A (10 X 1 = 10 Marks)</u>

ANSWER ALL THE QUESTIONS

<u>SECTION – B (2 X 5 = 10 Marks)</u>

ANSWER ALL THE QUESTIONS

<u>SECTION - C (3 X 10 = 30 Marks)</u>

ANSWER ALL THE QUESTIONS (Either or Choice)



Question Paper Blue Print for Model Examination & End Semester Examination

Duration: 3 Hours			Maximum: 75 marks					
Section								
			K2	K3	K4	K5	K6	Marks
A (no choice, three questions from each unit)								15 X 1 =15
B (choice, one question from each unit)			1	1				2 X 5 =10
	Courses with K4 as the highest cognitive level				4	1		
C (either or choice& two questions from	Course with K5 as the highest cognitive level wherein three K4 questions and two K5 questions are compulsory.				3	2		5 x 10 = 50
each unit)	Course with K6 as the highest cognitive level wherein two questions each on K4, K5 and one question on K6 are compulsory.				2	2	1	
Total						75 marks		





Question Paper Blue Print for Model Examination & End Semester Examination

Time: 2 Hours	Total Mark	ts: 75 Marks Mini	mum Pass: 30 Marks
Unit	Section - A	Section - B	Section - C
Ι	Q.N. 1, 2, 3	Q.N. 16	Q.N. 21 A, 21 B
п	Q.N. 4, 5, 6	Q.N. 17	Q.N. 22 A, 22 B
III	Q.N. 7, 8, 9	Q.N. 18	Q.N. 23 A, 23 B
IV	Q.N. 10, 11, 12	Q.N. 19	Q.N. 24 A, 24 B
V	Q.N. 13, 14, 15	Q.N. 20	Q.N. 25 A, 25 B

<u>SECTION – A (15 X 1 = 15 Marks)</u>

ANSWER ALL THE QUESTIONS

<u>SECTION – B (2 X 5 = 10 Marks)</u>

ANSWER ANY TWO QUESTIONS

<u>SECTION - C (5 X 10 = 50 Marks)</u>

ANSWER ALL THE QUESTIONS (Either or Choice)



<u>Question Paper Blue Print for Model Practical Examination & End Semester</u> <u>Examination (Computer Practical)</u>

Time: 3 Hours	Total Marks: 100 Marks	Minimum Pass: 40 Marks
Practical Marks	Maximum Mark	Minimum Mark
Internal	25	10
External	75	30
Total	100	40

Evaluation for End Semester Examinations (Commerce Practical)

Record with Exam	50 marks		
Observation with data	25 marks		
Viva-voce	25 marks		
TOTAL	100 MARKS		

*Submission of record with due certification is a must for external practical examinations.

**A student should complete all requires experiments to get 10 marks for the record.



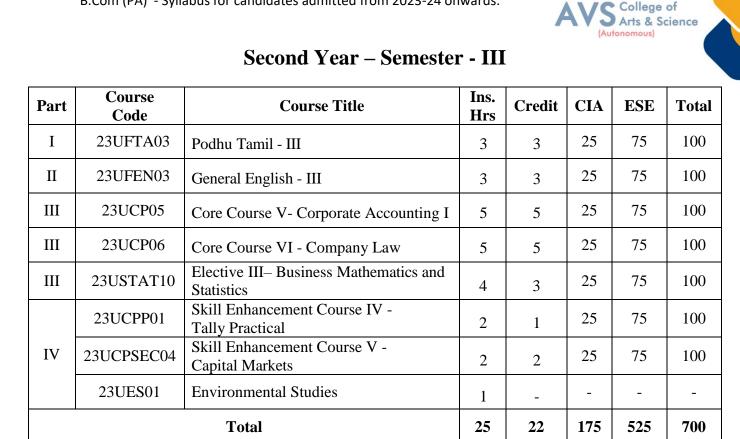
Scheme of Examination for B.Com (PA)

Part	Course Code	Course Title	Ins. Hrs	Credit	CIA	ESE	Total
Ι	23UFTA01	Podhu Tamil - I	3	3	25	75	100
Π	23UFEN01	General English - I	3	3	25	75	100
III	23UCP01	Core Course I - Financial Accounting I	5	5	25	75	100
III	23UCP02	Core Course II - Principles of Management	5	5	25	75	100
III	23UCPE01	Elective I - Business Economics	4	3	25	75	100
IV	23UCPFC01	Foundation Course FC - Elements of Industry 4.0	2	2	25	75	100
	23UTANE01	NME – Pechukalai Thiran	2	2	25	75	100
	Total			23	175	525	700

First Year – Semester - I

First Year – Semester - II

Part	Course Code	Course Title	Ins. Hrs	Credit	CIA	ESE	Total
Ι	23UFTA02	Podhu Tamil - II	3	3	25	75	100
II	23UFEN02	General English - II	3	3	25	75	100
III	23UCP03	Core Course III - Financial Accounting II	5	5	25	75	100
III	23UCP04	Core Course IV- Business Law	5	5	25	75	100
III	23UCPE02	Elective II - Insurance and Risk Management	4	3	25	75	100
IV	23UCPSEC03	Skill Enhancement Course III - Industrial Law	2	2	25	75	100
IV	23UCANE11	Non Major Elective Course - Advanced Excell	2	2	25	75	100
	Total			23	175	525	700



Second Year – Semester - IV

Part	Course Code	Course Title	Ins. Hrs	Credit	CIA	ESE	Total
Ι	23UFTA04	Podhu Tamil - IV	3	3	25	75	100
II	23UFEN04	General English - IV	3	3	25	75	100
III	23UCP07	Core Course VII - Corporate Accounting II	5	5	25	75	100
III	23UCP08	Core Course VIII – Principles of Marketing	5	5	25	75	100
III	23UCPE03	Elective IV – Operations Management	4	3	25	75	100
IV	23UCPSEC05	Skill Enhancement Course VI - Service Marketing	2	2	25	75	100
IV	23UCPP02	Skill Enhancement Course VII - Commerce Practical	2	2	25	75	100
IV	23UES01	Environmental Studies	1	2	25	75	100
		25	25	200	600	800	



Part	Course Code	Course Title	Ins. Hrs	Credit	CIA	ESE	Total
	23UCP09	Core Course IX – Cost Accounting I	5	4	25	75	100
	23UCP10	Core Course X – Banking Law and Practice	5	4	25	75	100
III	23UCP11	Core Course XI – Income Tax Law and Practice I	5	4	25	75	100
	23UCPPR1/ 23UCP12	Core Course XII – Project Viva Voce/ Auditing and Corporate Governance	4	4	25	75	100
Ш	23UCPDSE01	Discipline Specific Elective 1/2 - Strategic Management / 2/2 – Python Programming	2	3	25	75	100
111	23UCPDSE02	Discipline Specific Elective 3/4 – Financial Management / 4/4 – Indirect Taxation	2	3	25	75	100
IV	23UVE01	Value Education	2	2	25	75	100
IV	23UCPTR1	Summer Internship / Industrial Training	-	2	-	_	-
	Total			26	175	525	700

Third Year – Semester - V

Second Year – Semester - VI

Part	Course Code	Course Title	Ins. Hrs	Credit	CIA	ESE	Total
	23UCP13	Core Course XIII – Cost Accounting - II	5	4	25	75	100
III	23UCP14	Core Course XIV – Management Accounting	6	4	25	75	100
111	23UCP15	Core Course XV – Income Tax Law and Practice II	6	4	25	75	100
III	23UCPDSE03	Discipline Specific Elective 5/6 – Investment Analysis and Portfolio Management / 6/6 – International Financial Management	3	3	25	75	100
	23UCPDSE04	Discipline Specific Elective 7/8 – Financial Reporting Analysis / 8/8 – Indian Accounting Standards	3	3	25	75	100
III	23UCPGCE01	Professional Competency Skill Enhancement Course - General awareness for competitive Examinations	2	2	25	75	100
V	23UEX01	Extension Activity	-	1	-	-	-
		25	21	150	450	600	

****Ins. Hrs** – Instructional Hours, **CIA-** Continuous Internal Assessment, **ESE-** End Semester Examination



Semester: 1	[
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Course Code: 23UCP01

Hours/Week: 5

Credit: 5

COURSE TITLE : CORE COURSE I - FINANCIAL ACCOUNTING - I

Course Overview:

- 1. Remember the concept of rectification of errors and Bank reconciliation statements
- 2. Apply the knowledge in preparing detailed accounts of sole trading concerns
- 3. Analyze the various methods of providing depreciation
- 4. Evaluate the methods of calculation of profit
- 5. Determine the royalty accounting treatment and claims from insurance companies in case of loss of stock.

Learning Objectives:

- 1. To understand the basic accounting concepts and standards.
- 2. To know the basis for calculating business profits.
- 3. To familiarize with the accounting treatment of depreciation.
- 4. To learn the methods of calculating profit for single entry system.
- 5. To gain knowledge on the accounting treatment of insurance claims.

Unit - I Fundamentals of Financial Accounting		15 Hours		
Financial Account	ing - Meaning, Definition, Objectives, Basic Accounting	Concepts and		
Conventions - Journal, Ledger Accounts - Subsidiary Books - Trial Balance - Classification of				
Errors - Rectification of Errors - Preparation of Suspense Account - Bank Reconciliation				
Statement -Need ar	nd Preparation			

Unit - II	Final Accounts	15 Hours
 1		

Final Accounts of Sole Trading Concern - Capital and Revenue Expenditure and Receipts – Preparation of Trading, Profit and Loss Account and Balance Sheet with Adjustments.

Unit - III	Depreciation and Bills of Exchange	15 Hours			
Depreciation - Meaning - Objectives - Accounting Treatments - Types - Straight Line Method					
- Diminishing Balance method - Conversion method. Units of Production Method - Cost					
Model vs Revaluation Bills of Exchange - Definition - Specimens - Discounting of Bills -					
Endorsement of Bill – Collection – Noting – Renewal – Retirement of Bill under rebate					



Unit - IV	Unit - IV Accounting from Incomplete Records – Single Entry System						
Incomplete Records - Meaning and Features - Limitations - Difference between Incomplete							
Records and Double Entry System - Methods of Calculation of Profit - Statement of Affairs							
Method – Preparat	ion of final statements by Conversion method.						

Unit - V	Royalty and Insurance Claims	15 Hours
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Meaning – Minimum Rent – Short Working – Recoupment of Short Working – Lessor and Lessee – Sublease – Accounting Treatment. Insurance Claims – Calculation of Claim Amount-Average clause (Loss of Stock only)

Text Book(s):

- 1. S. P. Jain and K. L. Narang Financial Accounting- I, Kalyani Publishers, New Delhi.
- 2. S.N. Maheshwari, Financial Accounting, Vikas Publications, Noida.
- 3. Shukla Grewal and Gupta, "Advanced Accounts", volume 1,S. ChandandSons, New Delhi.
- 4. Radhaswamy and R.L. Gupta: Advanced Accounting, Sultan Chand, New Delhi.
- 5. R. L. Gupta and V. K. Gupta, "Financial Accounting", Sultan Chand, New Delhi.
- 6. S. P. Jain and K. L. Narang Financial Accounting- I, Kalyani Publishers, New Delhi.
- 7. S.N. Maheshwari, Financial Accounting, Vikas Publications, Noida.

Reference Books:

- 1. Dr. Arulanandan and Raman: Advanced Accountancy, Himalaya Publications, Mumbai.
- 2. Tulsian, Advanced Accounting, Tata McGraw Hills, Noida.
- 3. Charumathi and Vinayagam, Financial Accounting, S.Chand and Sons, New Delhi.
- 4. Goyal and Tiwari, Financial Accounting, Taxmann Publications, New Delhi.
- Robert N Anthony, David Hawkins, Kenneth A. Merchant, Accounting: Text and Cases. McGraw - Hill Education, Noida.
- 6. Dr. Arulanandan and Raman: Advanced Accountancy, Himalaya Publications, Mumbai.

Web Resources:

- 1. https://www.slideshare.net/mcsharma1/accounting-for-depreciation-1
- 2. https://www.slideshare.net/ramusakha/basics-of-financial-accounting
- 3. https://www.accountingtools.com/articles/what-is-a-single-entry-system.html



Teaching Methodology: Videos, Audios, PPT, Role Play, Field Visit, Seminar, Chalk & Talk, Lecturing, Case Study, Demonstration, Problem Solving, Group Discussion, Flipped Learning

Learn	ing Outcomes:			
Upon s	successful completion of this course, the student will be able to			
COs	Statements	Bloom's Level		
	Statements			
CO1	Remember the concept of rectification of errors and Bank reconciliation statements	K1		
CO2	Apply the knowledge in preparing detailed accounts of sole trading concerns	K2		
CO3	Analyze the various methods of providing depreciation	K3		
CO4	Evaluate the methods of calculation of profit	K4		
CO5	Determine the royalty accounting treatment and claims from insurance Companies in case of loss of stock.	K5		
K1	– Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 –	Create		

MAPPING WITH PROGRAMME OUTCOMESAND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	3	2	3	2	2	3	2	2
CO2	3	2	3	3	3	2	2	2	3	2	2
CO3	3	2	3	3	3	2	2	2	3	2	2
CO4	3	2	3	3	2	2	2	2	3	2	2
CO5	3	2	3	3	3	2	2	2	3	2	2

3 – Strong, 2- Medium, 1- Low



Sen	nester: I	Course Code: 23UCP02	Hours/Week: 5	Credit: 5					
	COURSE	TITLE : CORE COURSE II -	PRINCIPLES OF MAI	NAGEMENT					
Cours	e Overview	:							
1.	Demonstra	ate the importance of principles of	of management.						
2.	Paraphrase	e the importance of planning and	l decision making in an or	ganization.					
3.	Comprehe	nd the concept of various author	rizes and responsibilities of	of an organization					
4.	Enumerate the various methods of Performance appraisal								
5.	Demonstra	ate the notion of directing, co-co	ordination and control in	the management.					
Learn	ing Objecti	ves:							
1.	To under	stand the basic management con	cepts and functions						
2.	To know	the various techniques of planni	ng and decision making						
3.	To famili	arize with the concepts of organ	ization structure						
4.	To gain k	nowledge about the various con	ponents of staffing						
5.	To enable	e the students in understanding the	he control techniques of n	nanagement					

Unit - I	Introduction to Management	15 Hours					
Meaning - Definitions - Nature and Scope - Levels of Management - Importance -							
Management Vs. Administration - Management: Science or Art - Evolution of Management							
Thoughts - F. W. Taylor, Henry Fayol, Peter F. Drucker, Elton Mayo - Functions of							
Management - Tre	nds and Challenges of Management. Managers - Qualification	on – Duties &					
Responsibilities.							

Unit - II	Planning	15 Hours					
Planning – Meanin	g – Definitions – Nature – Scope and Functions – Importance a	and Elements of					
Planning - Types - Planning Process - Tools and Techniques of Planning - Management by							
Objective (MBO).	Decision Making: Meaning - Characteristics - Types - Ste	eps in Decision					
Making – Forecasti	ng.						

Unit - III	Organizing	15 Hours					
Meaning – Definitions - Nature and Scope – Characteristics – Importance – Types - Formal and							
Informal Organization - Organization Chart - Organization Structure: Meaning and Types -							
Departmentalization – Authority and Responsibility – Centralization and Decentralization – Span							
of Management.							



Unit - IV Staffing 15 Hours

Introduction - Concept of Staffing - Staffing Process – Recruitment – Sources of Recruitment – Modern Recruitment Methods - Selection Procedure – Test – Interview – Training: Need – Types – Promotion – Management Games – Performance Appraisal - Meaning and Methods – 360 degree Performance Appraisal – Work from Home – Managing Work from Home [WFH].

Unit - V	Unit - V Directing							
Motivation - Meaning - Theories - Communication - Types - Barriers to Communications -								
Measures to Overcome the Barriers. Leadership - Nature - Types and Theories of Leadership -								
Styles of Leadership - Qualities of a Good Leader - Successful Women Leaders - Challenges								
faced by women in v	workforce - Supervision.							

Co-ordination and Control

Co-ordination – Meaning - Techniques of Co-ordination. Control - Characteristics - Importance – Stages in the Control Process - Requisites of Effective Control and Controlling Techniques – Management by Exception [MBE].

Text Book(s):

- Gupta. C.B, Principles of Management L.M. Prasad, S. Chand & Sons Co. Ltd, New Delhi.
- Dinkar Pagare, Principles of Management, Sultan Chand & Sons Publications, New Delhi.
- 3. P.C. Tripathi & P.N Reddy, Principles of Management. Tata McGraw, Hill, Noida.
- 4. L.M. Prasad, Principles of Management, S. Chand & Sons Co. Ltd, New Delhi.
- R.K. Sharma, Shashi K. Gupta, Rahul Sharma, Business Management, Kalyani Publications, New Delhi.

Reference Books:

- 1. K Sundhar, Principles Of Management, Vijay Nichole Imprints Limited, Chennai
- 2. Harold Koontz, Heinz Weirich, Essentials of Management, McGraw Hill, Sultan Chand and Sons, New Delhi.
- 3. Grifffin, Management principles and applications, Cengage learning, India.
- 4. H. Mintzberg The Nature of Managerial Work, Harper & Row, New York.
- 5. Eccles, R. G. & Nohria, N. Beyond the Hype: Rediscovering the Essence of Management.



Boston the Harvard Business School Press, India.

Web Resources:

- 1. http://www.universityofcalicut.info/sy1/management
- 2. https://www.managementstudyguide.com/manpower-planning.htm
- 3. https://www.businessmanagementideas.com/notes/management-
- 4. notes/coordination/coordination/21392

Teaching Methodology: Videos, Audios, PPT, Role Play, Field Visit, Seminar, Chalk & Talk, Lecturing, Case Study, Demonstration, Problem Solving, Group Discussion, Flipped Learning

	Learning Outcomes: Upon successful completion of this course, the student will be able to							
COs	Statements	Bloom's Level						
CO1	Demonstrate the importance of principles of management.	K1						
CO2	Paraphrase the importance of planning and decision making in an organization.	K2						
CO3	Comprehend the concept of various authorizes and responsibilities of an organization.	K3						
CO4	Enumerate the various methods of Performance appraisal	K4						
CO5	Demonstrate the notion of directing, co-coordination and control in the management.	K5						
K	1 – Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 – C	Create						

MAPPING WITH PROGRAMME OUTCOMESAND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	2	3	3	2	2	2	3	2	3
CO2	3	2	3	3	2	2	2	2	3	2	2
CO3	3	2	2	3	2	2	2	1	3	2	2
CO4	3	2	2	3	2	2	2	2	3	2	2
CO5	3	2	3	3	2	2	2	1	3	2	2

3 – Strong, 2- Medium, 1- Low



Semester: I	Course Code: 23UCPE01	Hours/Week: 4	Credit: 3			
COURSE TITLE : ELECTIVE I - BUSINESS ECONOMICS						

Course Overview:

- 1. Explain the positive and negative approaches in economic analysis
- 2. Understood the factors of demand forecasting
- 3. Know the assumptions and significance of indifference curve
- 4. Outline the internal and external economies of scale
- 5. Relate and apply the various methods of pricing

Learning Objectives:

- 1. To understand the approaches to economic analysis
- 2. To know the various determinants of demand
- 3. To gain knowledge on concept and features of consumer behaviour
- 4. To learn the laws of variable proportions
- 5. To enable the students to understand the objectives and importance of pricing policy

Unit - I	it - I Introduction to Economics				
Introduction to Economics - Wealth, Welfare and Scarcity Views on Economics - Positive					
and Normative Ec	conomics - Definition - Scope and Importance of Business	Economics -			
Concepts: Production Possibility frontiers - Opportunity Cost - Accounting Profit and					
Economic Profit – Incremental and Marginal Concepts – Time and Discounting Principles –					
Concept of Efficiency- Business Cycle: - Inflation, Depression, Recession, Recovery, Reflation					
and Deflation.					

Unit - II	Demand & Supply Functions	09 Hours	
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Meaning of Demand - Demand Analysis: Demand Determinants, Law of Demand and its Exceptions. Elasticity of Demand: Definition, Types, Measurement and Significance. Demand Forecasting - Factors Governing Demand Forecasting - Methods of Demand Forecasting, Law of Supply and Determinants.



Unit - III	Consumer Behaviour	09 Hours
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Consumer Behaviour – Meaning, Concepts and Features – Law ofDiminishing Marginal Utility – Equi - Marginal Utility – Indifference Curve: Meaning, Definition, Assumptions, Significance and Properties – Consumer's Equilibrium. Price, Income and Substitution Effects. Types of Goods: Normal, Inferior and Geffen Goods - Derivation of Individual Demand Curve and Market Demand Curve with the help of Indifference Curve.

Unit - IV	Theory of Production	09 Hours		
Concept of Produ	action - Production Functions: Linear and Non – Linear	Homogeneous		
Production Functions - Law of Variable Proportion - Laws of Returns to Scale - Difference				
between Laws of variable proportion and returns to scale - Economies of Scale - Internal and				
External Economies – Internal and External Diseconomies - Producer's equilibrium				

Unit - V	Product Pricing	09 Hours
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Price and Output Determination under Perfect Competition, Short Period and Long Period Price Determination, Objectives of Pricing Policy, Its importance, Pricing Methods and Objectives – Price Determination under Monopoly, kinds of Monopoly, Price Discrimination, Determination of Price in Monopoly –Monopolistic Competition – Price Discrimination, Equilibrium of Firm in Monopolistic Competition–Oligopoly – Meaning – features, –Kinked Demand Curve

Text Book(s):

- 1. H.L. Ahuja, Business Economics Micro & Macro Sultan Chand & Sons, New Delhi.
- 2. C.M. Chaudhary, Business Economics-RBSA Publishers Jaipur-03.
- 3. Aryamala. T, Business Economics, Vijay Nicole, Chennai.
- 4. T.P Jain, Business Economics, Global Publication Pvt.Ltd, Chennai.
- 5. D.M. Mithani, Business Economics, Himalaya Publishing House, Mumbai.

Reference Books:

- 1. S. Shankaran, Business Economics Margham Publications, Chennai.
- P.L. Mehta, Managerial Economics Analysis, Problems & Cases, Sultan Chand & Sons, New Delhi.
- 3. Peter Mitchelson and Andrew Mann, Economics for Business-Thomas Nelson Australia

Web Resources:

- 1. http://elearning.vtu.ac.in/econtent/courses/video/BS/14CPL16.html
- 2. https://nptel.ac.in/courses/106/105/106105171/

Teaching Methodology: Videos, Audios, PPT, Role Play, Field Visit, Seminar, Chalk & Talk, Lecturing, Case Study, Demonstration, Problem Solving, Group Discussion, Flipped Learning

Learning Outcomes: Upon successful completion of this course, the student will be able to					
COs	Statements	Bloom's Level			
CO1	Explain the positive and negative approaches in economic analysis	K1			
CO2	Understood the factors of demand forecasting	K2			
CO3	Know the assumptions and significance of indifference curve	K3			
CO4	Outline the internal and external economies of scale	K4			
CO5	CO5Relate and apply the various methods of pricingK5				
K1 – Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 – Create					

MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	2	2	2	2	2	2	1	2	2
CO2	3	2	3	3	2	2	2	2	2	2	2
CO3	3	2	3	3	2	2	2	2	2	2	2
CO4	3	2	2	3	2	2	2	2	2	2	2
CO5	3	2	3	3	2	2	2	2	2	2	2

3-Strong, 2-Medium, 1- Low

College of Arts & Science

(Autonomous)



Semester: I	Course Code: 23UCPFC01	Hours/Week:2	Credit: 2

COURSE TITLE : FOUNDATION COURSE FC - ELEMENTS OF INDUSTRY 4.0

Course Overview:

- 1. Define and explain the technologies of industry 4.0
- 2. Analyze and apply AI in the relevant sector
- 3. Summarize the characteristics of big data
- 4. Apply the tools of Industry 4.0
- 5. Adapt to the changing needs of the industry

Learning Objectives:

- 1. Learn the essentials of Industry 4.
- 2. Understand the need and applications of Artificial Intelligence
- 3. Set a base for big data and Internet of Things
- 4. Familiarize the applications and tools of Industry4.0
- 5. Train on the skills required by industries

Unit - I	Introduction To Industry4.0	10 Hours		
Industry: Meaning - types. Industrial Revolution: Industrial Revolution 1.0 to 4.0 - Technologies of				

Industry 4.0

Unit - II	Artificial Intelligence	10 Hours
Artificial Intelligen	Challenges of AI	

Unit - III	Big Data	10 Hours			
Big Data : Meaning - Essentials of Big Data in Industry 4.0 - Big Data Components - Big Data					
Characteristics - Big Data Application					

Internet of Things (IoT) : Introduction to IoT – Applications of IoT : Manufacturing – Healthcare – Education – Aerospace and Defense – Agriculture – Transportation and Logistics.



Unit - V	Impact of industry 4.0	10 Hours
Unit - V	Impact of industry 4.0	10 Hours

Impact of Industry 4.0 on Society, Business, Government and People. Framework for aligning Education with Industry 4.0

Text Book(s):

- Seema Acharya J, Subhashini Chellappan, (2019) "Big Data and Analytics", 2nd Edition, Wiley Publication, New Delhi.
- Russel S, Norvig P (2010), "Artificial Intelligence: A Modern approach", 3rd Edition, Prentice Hall, New York.
- 3. Pethuru Raj and Anupama C. Raman, (2017), "The Internet of Things: EnablingTechnologies,Platforms,andUseCases",AuerbachPublications

Reference Books:

- Judith Hurwitz, Alan Nugent, Fern Halper, Marcia Kaufman, "Big Data for Dummies", John Wiley & Sons, Inc
- 2. Nilsson(2000), ArtificialIntelligence: Anewsynthesis, NilsJHarcourtAsia PTE Ltd.

Web Resources:

- 1. https://sist.sathyabama.ac.in/sist_coursematerial/uploads/SEEA1403.pdf
- 2. https://library.oapen.org/bitstream/handle/20.500.12657/43836/extern al_content.pdf? sequence=1
- 3. https://www.vssut.ac.in/lecture_notes/lecture1428643004.pdf

Teaching Methodology: Videos, Audios, PPT, Role Play, Field Visit, Seminar, Chalk & Talk, Lecturing, Case Study, Demonstration, Problem Solving, Group Discussion, Flipped Learning

Learning Outcomes: Upon successful completion of this course, the student will be able to						
COs	Statements	Bloom's Level				
CO1	Define and explain the technologies of industry 4.0	K1				
CO2	Analyze and apply AI in the relevant sector	K2				
CO3	Summarize the characteristics of big data	K3				
CO4	Apply the tools of Industry 4.0	K4				
CO5	CO5 Adapt to the changing needs of the industry K5					
K1	– Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 –	Create				



MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	3	2	3	2	3	3	3	2	2
CO2	3	2	3	2	2	2	2	3	2	3
CO3	3	3	3	3	2	3	3	3	2	2
CO4	2	2	2	2	2	2	2	3	2	2
CO5	3	3	3	3	2	3	3	3	2	3

3 – Strong, 2- Medium, 1- Low

Semester: II	Course Code: 23UCP03	Hours/Week:5	Credit: 5				
COURSE TITLE : CORE COURSE III - FINANCIAL ACCOUNTING - II							

Course Overview:

- 1. To evaluate the Hire purchase accounts and Installment systems
- 2. To prepare Branch accounts and Departmental Accounts
- 3. To understand the accounting treatment for admission and retirement in partnership
- 4. To know Settlement of accounts at the time of dissolution of a firm.
- 5. To elaborate the role of IFRS

Learning Objectives:

- The students are able to prepare different kinds of accounts such Higher purchase and Instalments System.
- 2. To understand the allocation of expenses under departmental accounts
- 3. To gain an understanding about partnership accounts relating to Admission and retirement
- 4. Provides knowledge to the learners regarding Partnership Accounts relating to dissolution of firm
- 5. To know the requirements of international accounting standards



Unit - I	Hire Purchase and Installment System	15 Hours
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Hire Purchase System - Accounting Treatment - Calculation of Interest - Default and Repossession - Hire Purchase Trading Account - Installment System - Calculation of Profit

Unit - II	II Branch and Departmental Accounts					
Branch - Dependent Branches: Accounting Aspects - Debtors system -Stock and Debtors						
system – Distinction between Wholesale Profit and Retail Profit – Independent Branches						
(Foreign Branches excluded) - Departmental Accounts: Basis of Allocation of Expenses - Inter-						
Departmental Transfer at Cost or Selling Price.						

Unit - III	15 Hours					
Partnership Accounts: - Admission of a Partner - Treatment of Goodwill - Calculation of Hidden						
Goodwill – Retiren	nent of a Partner – Death of a Partner.					

Unit - IV	Partnership Accounts-II	15 Hours					
Dissolution of Partnership - Methods - Settlement of Accounts Regarding Losses and Assets -							
Realization account	t - Treatment of Goodwill - Preparation of Balance Sheet -	One or more					
Partners insolvent - All Partners insolvent - Application of Garner Vs Murray Theory -							
Accounting Treatm	nent-Piecemeal Distribution – Surplus Capital Method – M	aximum Loss					
Method.							

Unit - V	it - V Accounting Standards for financial reporting (Theory only)					
Objectives and Uses of Financial Statements for Users - Role of Accounting Standards -						
Development of A	ccounting Standards in India Role of IFRS - IFRS Adoption v	vs Convergence				

Implementation Plan in India - Ind AS - An Introduction - Difference between Ind AS and IFRS

Text Book(s):

- 1. Radhaswamy and R.L. Gupta: Advanced Accounting, Sultan Chand, New Delhi.
- 2. M.C. Shukla T.S. Grewal & S.C. Gupta, Advance Accounts, S Chand Publishing, New Delhi
- 3. R.L. Gupta and V.K. Gupta, "Financial Accounting", Sultan Chand, New Delhi.
- 4. S P Jain and K. L. Narang: Financial Accounting- I, Kalyani Publishers, New Delhi.
- 5. T.S. Reddy& A. Murthy, Financial Accounting, Margam Publishers, Chennai.

Reference Books:

- 1. Dr. S.N. Maheswari: Financial Accounting, Vikas Publications, Noida.
- 2. Dr. Venkataraman& others (7 lecturers): Financial Accounting, VBH, Chennai.
- 3. Dr. Arulanandan and Raman: Advanced Accountancy, Himalaya publications, Mumbai
- 4. Tulsian, Advanced Accounting, Tata MC. Graw hills, India.
- 5. Charumathi and Vinayagam, Financial Accounting, S.Chand and sons, New Delhi.

Web Resources:

- 1. https://www.slideshare.net/mcsharma1/accounting-for-depreciation-1
- 2. https://www.slideshare.net/ramusakha/basics-of-financial-accounting
- 3. https://www.accountingtools.com/articles/what-is-a-single-entry-system.html

Teaching Methodology: Videos, Audios, PPT, Role Play, Field Visit, Seminar, Chalk & Talk, Lecturing, Case Study, Demonstration, Problem Solving, Group Discussion, Flipped Learning

Learning Outcomes: Upon successful completion of this course, the student will be able to							
COs	Statements	Bloom's Level					
CO1	To evaluate the Hire purchase accounts and Installment systems	K1					
CO2	To prepare Branch accounts and Departmental Accounts	K2					
CO3	To understand the accounting treatment for admission and retirement in	K3					
CO4	To understand the accounting treatment for admission and retirement in partnership	K4					
CO5	To elaborate the role of IFRS	K5					
K1	- Remember, $K2$ - Understand, $K3$ - Apply, $K4$ - Analyze, $K5$ - Evaluate, $K6$ -	Create					

MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	3	2	3	2	2	3	2	2
CO2	3	2	3	3	3	2	2	2	3	2	2
CO3	3	2	2	3	3	2	2	2	3	2	2
CO4	3	2	3	3	2	2	2	2	3	2	2
CO5	3	3	3	3	3	3	3	3	3	3	3

3 – Strong, 2- Medium, 1- Low

College of Arts & Science



Ser	nester: II	Course Code: 23UCP04	Hours/Week: 5	Credit: 5	
		COURSE TITLE : CORE CO	OURSE IV - BUSINESS I	LAW	
Cour	se Overview	:			
1.	Explain th	e Objectives and significance of	Mercantile law		
2.	Understan	d the clauses and exceptions of l	Indian Contract Act.		
3.	Outline the	e contract of indemnity and guar	rantee		
4.	Familiar w	with the provision relating to Bai	lment and Pledge		
5.	Explain the various provisions of Sale of Goods Act 1930				
learı	ning Objecti	ves:			
1.	To know	the nature and objectives of Me	rcantile law and the essent	ials of valid Contract	
2.	To gain k	nowledge on performance contr	acts		
3.	To be acc	quainted with the rules of Indem	nity and Guarantee		
4.	To make	aware of the essentials of Bailm	ent and pledge		
5.	To under	stand the provisions relating to s	ale of goods		
1	Unit - I	Elements	of Contract	15 Hours	

Contract, Offer and Acceptance – Consideration – Capacity to Contract – Free Consent - Legality of Object – Contingent Contracts –Void Contract

Unit - II	Performance of Contract	15 Hours
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Meaning of Performance, Offer to Perform, Devolution of Joint liabilities & Rights, Time and Place of Performance, Reciprocal Promises, Assignment of Contracts - Remedies for Breach of contract -Termination and Discharge of Contract - Quasi Contract

Unit - IIIContract of Indemnity and Guarantee15 Hours	Unit - III	Contract of Indemnity and Guarantee	15 Hours
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Contract of Indemnity and Contract of Guarantee - Extent of Surety's Liability, Kinds of Guarantee, Rights of Surety, Discharge of Surety

Unit - IV	Bailment and Pledge	15 Hours

Bailment and Pledge – Bailment – Concept – Essentials - Classification of Bailments, Duties and Rights of Bailor and Bailee – Law of Pledge–Meaning–Essentials of Valid Pledge, Pledge and Lien, Rights of Pawner and Pawnee.



Definition of Contract of Sale – Formation - Essentials of Contract of Sale - Conditions and Warranties - Transfer of Property – Contracts involving Sea Routes - Sale by Non - owners - Rights and duties of buyer - Rights of an Unpaid Seller

Text Book(s):

- 1. N.D. Kapoor, Business Laws Sultan Chand and Sons, New Delhi.
- 2. R.S.N. Pillai Business Law, S.Chand, New Delhi.
- 3. M C Kuchhal & Vivek Kuchhal, Business law, S Chand Publishing, New Delhi
- 4. M.V. Dhandapani, Business Laws, Sultan Chand and Sons, New Delhi.
- 5. Shusma Aurora, Business Law, Taxmann, New Delhi.

Reference Books:

- 1. Preethi Agarwal, Business Law, CA foundation study material, Chennai.
- 2. Business Law by Saravanavel, Sumathi, Anu, Himalaya Publications, Mumbai.
- 3. Kavya and Vidhyasagar, Business Law, Nithya Publication, New Delhi.
- 4. D.Geet, Business Law Nirali Prakashan Publication, Pune.
- 5. M.R. Sreenivasan, Business Laws, Margham Publications, Chennai.

Web Resources :

- 1. www.cramerz.comwww.digitalbusinesslawgroup.com
- 2. http://swcu.libguides.com/buslaw
- 3. http://libguides.slu.edu/businesslaw

Teaching Methodology: Videos, Audios, PPT, Role Play, Field Visit, Seminar, Chalk & Talk, Lecturing, Case Study, Demonstration, Problem Solving, Group Discussion, Flipped Learning

Learning Outcomes: Upon successful completion of this course, the student will be able to				
COs	Statements	Bloom's Level		
CO1	Explain the Objectives and significance of Mercantile law	K1		
CO2	Understand the clauses and exceptions of Indian Contract Act.	K2		
CO3	Outline the contract of indemnity and guarantee	K3		
CO4	Familiar with the provision relating to Bailment and Pledge	K4		
CO5	Explain the various provisions of Sale of Goods Act 1930	K5		
K1 – Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 – Create				



MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	2	3	2	2	2	2	2	2	2
CO2	3	2	3	3	2	2	2	2	2	2	2
CO3	3	2	2	3	2	2	2	2	2	2	2
CO4	3	2	3	3	2	2	2	2	2	2	2
CO5	3	2	3	3	2	2	2	2	2	2	2

3 – Strong, 2- Medium, 1- Low

Semester: IICourse Code: 23UCPE02Hours/Week: 4Credit: 3					
COURSE TITLE : ELECTIVE II – INSURANCE AND RISK MANAGEMENT					

Course Overview:

- 1. Identify the workings of insurance and hedging
- 2. Evaluate the types of insurance policies and settlement
- 3. Settle claims under various types of general insurance
- 4. Know the protection provided for insurance policy holders under IRDA
- 5. Evaluate the assessment and retention of risk

Learning Objectives:

- 1. To know the concepts and principles of contract of insurance
- 2. To understand the basic concepts of life insurance
- 3. To gain knowledge on the principles of general insurance
- 4. To examine the Insurance Regulatory and Development Authority 1999 (IRDA)
- 5. To know the risk management process

	Unit - I	Introduction to Insurance	03 Hours
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Definition of Insurance - Characteristics of Insurance – Principles of Contract of Insurance – General Concepts of Insurance – Insurance and Hedging – Types of Insurance – Insurance Intermediaries – Role of Insurance in Economic Development



Unit - II Life Insurance	03 Hours
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Life Insurance Business - Fundamental Principles of Life Insurance – Basic Features of Life Insurance Contracts - Life Insurance Products – Traditional and Unit Linked Policies – Individual and Group Policies - With and Without Profit Policies – Types of Life Insurance Policies – Pension and Annuities – Reinsurance – Double Insurance

Unit - IIIGeneral Insurance03 Hours						
General Insurance Business - Fundamental Principles of General Insurance - Types - Fire						
Insurance - Marine Insurance - Motor Insurance - Health Insurance - Benefits - Personal						
Accident Insurance – Liability Insurance – Miscellaneous Insurance – Claims Settlement						

Unit - IV	Risk Management	03 Hours		
Risk Management	– Objectives – Process – Identification and Evaluation of Pote	ential Losses –		
Risk Reduction - Risk Transfer - Risk Financing - Level of Risk Management - Corporate Risk				
Management — Pe	rsonal Risk Management			

Unit - V	IRDA Act 1999	03 Hours						
Insurance Regulatory and Development Authority (IRDA) 1999 Introduction Purpose								

Insurance Regulatory and Development Authority (IRDA) 1999 – Introduction – Purpose, Duties, Powers and Functions of IRDA – Operations of IRDA – Insurance Policy holders'Protection under IRDA– Exposure/Prudential Norms - Summary Provisions of related Acts.

Text Book(s):

- 1. Neeti Gupta, Anuj Gupta and Abha Chopra, Risk Management and Insurance, Kalyani Publishers, New Delhi.
- 2. Dr.N. Premavathy Elements of Insurance, Sri Vishnu Publications, Chennai.
- 3. M.N. Mishra & S.B. Mishra, Insurance Principles and Practice, S Chand Publishers, New Delhi.
- 4. Michel Crouhy, The Essentials of Risk Management, McGraw Hill, Noida.
- 5. Thomas Coleman, A Practical Guide to Risk Management, CFA, India.

Reference Books:

- 1. John C. Hull, Risk Management and Financial Institutions (Wiley Finance), Johnwiley & sons, New Jersey.
- 2. P.K. Gupta, Insurance and Risk Management, Himalaya Publications, Mumbai.
- 3. Dr. Sunilkumar, Insurance and Risk Management, Golgatia publishers, New Delhi.



- 4. Nalini Prava Tripathy, Prabir Paal, Insurance Theory & Practice, Prentice Hall of India.
- 5. Anand Ganguly Insurance Management, New Age International Publishers.

Web Resources:

- 1. Web content from NDL/SWAYAM or open source web resources
- 2. https://www.mcminnlaw.com/principles-of-insurance-contracts/
- 3. https://www.investopedia.com/terms/l/lifeinsurance.asp
- 4. https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo1 08&flag=1

Teaching Methodology: Videos, Audios, PPT, Role Play, Field Visit, Seminar, Chalk & Talk, Lecturing, Case Study, Demonstration, Problem Solving, Group Discussion, Flipped Learning

Learning Outcomes: Upon successful completion of this course, the student will be able to						
COs	Statements					
CO1	Identify the workings of insurance and hedging	K1				
CO2	Evaluate the types of insurance policies and settlement	K2				
CO3	Settle claims under various types of general insurance	K3				
CO4	Know the protection provided for insurance policy holders under IRDA	K4				
CO5	Evaluate the assessment and retention of risk	K5				
K1 – Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 – Create						

MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	2	2	2	2	2	2	2
CO2	3	2	3	2	2	2	2	2	2	2	2
CO3	3	2	3	2	2	2	2	2	2	2	2
CO4	3	2	3	2	2	2	2	2	2	2	2
CO5	3	2	3	2	2	2	2	2	2	2	2

3 – Strong, 2- Medium, 1- Low



Semester: I	Ι	Course Code: 23UCPSEC03	Hours/Week: 2	Credit: 2

COURSE TITLE : SKILL EHNANCEMENT COURSE III - INDUSTRIAL LAW

Course Overview:

- 1. Remember and recall the various concepts of Factories act 1948
- 2. Demonstrate the. Provisions and concepts of Industrial Disputes Act, 1947
- 3. Analyze the various measures and policies in The Workmen's Compensation Act.
- 4. Examine the different aspects of ESI and EPF Act.
- 5. Critically evaluate the Case studies relating to Bonus Act..

Learning Objectives:

- 1. To Understand and apply the concept of Factories act
- To capable students to comprehend the legal framework governing Industrial Law to settle industrial disputes
- To expose students to the principles relating to health and safety laws in the Workplace
- 4. To explain the relevant laws governing ESI Act 1948 and EPF Act 1952
- 5. To know the development and the judicial setup of Payment of Bonus Act.

Unit - I	03 Hours				
Factories act 1948. Definitions - Health - Safety - Welfare - Working Hours of Adults -					
Employment of Women – Employment of Young Persons – Leave with Wages.					

Unit - II	Industrial Disputes Act, 1947	03 Hours	
	mustilli Disputes rict, 1747		

Industrial Disputes Act, 1947: Definition, Authorities, Awards, Settlements, Strikes Lockouts, Lay Offs, Retrenchment and Closure

Unit - III	The Workmen's Compensation Act	03 Hours
The Workmen's	Compensation Act – Nature and Scope – Definitions –	Workmen's

Compensations – Employ's Liability – Meaning of Accident Compensation Permanent – Partial and Temporary – Disablement – Compensation of Half Month Payment (Table Not Necessary).



Unit - IV	Employees State Insurance Act 1948	03 Hours	
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Employees State Insurance Act 1948 Objects - definitions - ESI Corporation, functionscontribution and recovery benefits. EmployeesProvident Fund and Miscellaneous Provision Act, 1952 Objects- definition- provident fund schemes- contribution and recovery.

Unit - VThe Payment of Bonus Act 196503 I	Hours
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The Payment of Bonus Act 1965 – Object – Application – Definitions – Methods of Computing Gross Profits – Payment of Bonus – Importance.

Text Book(s):

- 1. N.D. Kapoor -- Industrial Laws, Sultan Chand & Sons, New Delhi.
- 2. P.C. Tripathi Industrial Laws, Sultan Chand & Sons, New Delhi

Reference Books:

- 1. Dr. M. R. Sreenivasan & C.D. Balaji Industrial Laws & Public Relations, Margham
- 2. Publications, Chennai.
- 3. B. Nandha Kumar, Industrial Laws, Vijay Nichole Prints, Chennai.
- 4. "Industrial Relations and Labour Laws" S C Srivastava Vikas Publishing

Web Resources:

- 1. https://www.icsi.edu/media/webmodules/publications/7.%20Industrial,%20Lab
- 2. our%20and%20General%20Laws.pdf
- 3. https://www.mlsu.ac.in/econtents/1185_Industrial%20Relations%20and%20Lab
- 4. our%20Laws.pdf
- 5. https://sbs.ac.in/wp-content/uploads/2021/02/BBA-5th-IRLL-Complete-Notes-
- 6. updated1.pdf



	Learning Outcomes: Upon successful completion of this course, the student will be able to					
COs	s Statements					
CO1	Remember and recall the various concepts of Factories act 1948	K1				
CO2	Demonstrate the. Provisions and concepts of Industrial Disputes Act, 1947	K2				
CO3	Analyze the various measures and policies in The Workmen's Compensation Act.	K3				
CO4	Examine the different aspects of ESI and EPF Act.	K4				
CO5	CO5 Critically evaluate the Case studies relating to Bonus Act					
K1 – Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 – Create						

MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	3	3	2	3	2	3	3	3	2	2
CO2	3	2	2	3	2	2	2	2	3	2	3
CO3	3	3	3	2	3	2	3	3	3	2	2
CO4	3	2	2	2	2	2	2	2	3	2	2
CO5	3	3	3	3	3	2	3	3	3	2	3



Semester: II	Course Code: 23UCPNE02	Hours/Week: 2	Credit: 2			
COURSE TITLE: NON MAJOR ELECTIVE COURSE – ADVERTISING						

Course Overview:

- 1. Define advertising, analyze its objectives, evaluate its scope and benefits, and identify media elements used in advertising
- 2. Differentiate types of advertising agencies, assess criteria for selecting agencies, and demonstrate effective client-agency relationship management.
- 3. Analyze ethical and social issues in advertising; evaluate the impact of advertising on Indian values and culture.
- 4. Explain the communication process and analyze advertising's role in brand building and managing brand crises.
- Apply effective copywriting techniques, identify copy elements and types, utilize layout Principles and execution styles, and conduct pre-testing and post-testing of advertisements.

Learning Objectives:

- 1. Understand the meaning, objectives, and scope of advertising, as well as the benefits and elements of advertising.
- 2. Explore the features and types of advertising agencies, understand the criteria for selecting an agency, and learn how to maintain a client-agency relationship
- 3. Examine the ethical and social issues in advertising, and understand the positive and negative influences of advertising on Indian values and culture
- 4. Understand the communication process and explore the role of advertising in developing brand image and brand equity, and learn strategies for managing brand crises
- 5. Learn copywriting essentials, copy elements and types, layout principles, execution styles, and pre-testing and post-testing methods in advertising

Unit - IIntroduction3 Hours

Advertising meaning - definition-objectives - scope - benefits - Elements - Media in Advertising

Unit - II	Advertising Agency	3 Hours
Unit - II	Advertising Agency	3 Hours

Advertising agency Features - Types of advertising agencies – Agency selection criteria - Maintaining Agency client relationship.



Unit - III	Social and Economic Aspects of Advertising	3 Hours	
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Social aspects: Ethical and social issues in advertising, positive and negative influence of advertising on Indian values and culture. Economic aspect: Effect of advertising on consumer demand, monopoly and competition, price

Unit - IVBrand Building3 Hours	3
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The communication process - AIDA Model, role of advertising in developing brand image and brand equity, and managing brand crises.

Unit - V	Fundamentals of creativity in advertising	3 Hours
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Essentials of copywriting, copy- elements – types – layout – principles - execution styles - Pre testing and post testing of advertisements - methods and objectives.

Text Book(s):

1. Advertising Principles and Practice by Ruchi Gupta - S. Chand Publishing.

Reference Books:

- 1. Rathor, B.S.- Advertising management Himalaya Publishing House
- 2. Myers Advertising management PHI Norms Advertising-PHI
- 3. Sontakki. C.N, Advertising, Kalyani Publishers, Ludhiana
- Brand Positioning-Strategies for competitive Advantage by Subroto Sengupta Tata McGraw Hill Publication

Web Resources:

- 1. https://archive.mu.ac.in/myweb_test/sybcom-avtg-eng.pdf
- 2. https://uascku.ac.in/wp-content/uploads/2020/04/Advertising-B.Com_.-VI-Semester-Unit-Wise-Notes.pdf
- 3. http://osou.ac.in/eresources/DJMC-06-BLOCK-02.pdf



Learn	ing Outcomes:	
Upon s	successful completion of this course, the student will be able to	
COs	Statements	Bloom's Level
CO1	Define advertising, analyze its objectives, evaluate its scope and benefits, and identifymedia elements used in advertising	K1
CO2	Differentiate types of advertising agencies, assess criteria for selecting agencies, and demonstrate effective client-agency relationship management.	K2
CO3	Analyze ethical and social issues in advertising; evaluate the impact of advertising on Indian values and culture.	K3
CO4	Explain the communication process and analyze advertising's role in brand building and managing brand crises.	K4
CO5	Apply effective copywriting techniques, identify copy elements and types, utilize layout principles and execution styles, and conduct pre-testing and post-testing of advertisements.	K5
K1	– Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 –	Create

MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	3	3	3	3	2	3	3	3	3	2
CO2	3	2	2	3	2	2	2	2	3	2	3
CO3	3	3	3	3	3	2	3	3	3	3	2
CO4	3	2	2	3	2	2	2	2	3	2	2
CO5	3	3	3	3	3	2	3	3	3	3	3



Semest	ter: III	Course Code: 23UCP05	Hours/Week: 5	Credit: 5
	COUR	SE TITLE : CORE COURSI	E V - CORPORATE ACC	COUNTING - I
Course	Overview	w:		
1.	Prepare	e and account for various entrie	es to be passed in case of is	sue, forfeiture and
	reissue	e of shares and compute the liab	oility of underwrites	
2.	Asses t	the accounting treatment of issue	ue and redemption of prefer	rence shares
	and de	bentures		
3.	Constr	uct Financial Statements apply	ing relevant accounting trea	atments
4.	Compu	ute the value of goodwill and sh	nares under different metho	ds and assess its
	applica	ability		
5.	Integra	ate theoretical knowledge on all	accounting in par with IFI	RS and IND AS
Learnin	ıg Object	tives:		
1.	To und	lerstand about the pro-rata allot	ment and Underwriting of	Shares
2.	To kno	ow the provisions of companies	Act regarding Issue and R	edemption of
	Prefere	ence shares and debentures		
3.	To lear	rn the form and contents of fin	ancial statements as per Sc	hedule III of Companies
	Act 20	13		
4.	To exa	mine the various methods of va	aluation of Goodwill and sh	nares
F	Taida	ntifes the Cianificance of Internet		$(\mathbf{I} \mathbf{D} \mathbf{C})$

5. '	o identify the Significance of International financial reporting standard (IFRS)
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Unit - IIssue of Shares15 Hours

Issue of Shares – Premium - Discount - Forfeiture - Reissue – Pro-rata Allotment Issue of Rights and Bonus Shares - Underwriting of Shares and Debentures – Underwriting Commission - Types of Underwriting.

Unit - II	Issue & Redemption of Preference Shares & Debentures	15 Hours	
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Redemption of Preference Shares – Provisions of Companies Act – CapitalRedemption Reserve – Minimum Fresh Issue – Redemption at Par, Premium and Discount. Debentures: Issue and Redemption – Meaning – Methods – In-One lot – in Installment – Purchase in the Open Market includes Ex Interest and Cum Interest - Sinking Fund Investment Method.



Introduction – Final Accounts – Form and Contents of Financial Statements as Per Schedule III of Companies Act 2013 – Part I Form of Balance Sheet – Part II Form of Statement of Profit and Loss – Ascertaining Profit for Managerial Remuneration

Unit - IV	Valuation of Goodwill & Shares	15 Hours
Valuation of Goodwil	1 - Meaning - Need for Valuation of Goodwill - Metho	ods of Valuing
Goodwill – Average I	Profit – Super Profit – Annuity and Capitalization Method.	. Valuation of
Shares – Need for	Valuation of Shares - Methods of Valuation of Share	s – Net Assets
Method – Yield and Fa	ir Value Methods.	

Unit - V	Indian Accounting Standards	15 Hours
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International Financial Reporting Standard (IFRS)–Meaning and its Applicability in India -Indian Accounting Standards – Meaning – Objectives – Significance – Procedures for Formulation of Standards – Ind AS – 1 Presentation of Financial Statement, Ind AS – 2 Valuation of Inventories, Ind AS – 7 Cash Flow Statement, Ind AS – 8 Accounting Policies, Changes in Accounting Estimate and Errors, Ind AS – 16 – Property, Plant & Equipment, Ind AS 38 – Intangible Assets Ind AS – 103, Business Combinations Ind AS 110, Consolidated Financial Statement. (Theory Only)

Text Book(s):

- 1. S.P. Jain and N.L. Narang, Advanced Accounting Vol I, Kalyani Publication, New Delhi.
- 2. R.L. Gupta and M. Radhaswamy, Advanced Accounts Vol I, Sultan Chand, New Delhi.
- 3. Broman, Corporate Accounting, Taxmann, New Delhi.
- 4. Shukla, Grewal and Gupta- Advanced Accounts Vol I, S. Chand, New Delhi.
- 5. M.C. Shukla, Advanced accounting Vol I, S. Chand, New Delhi.

Reference Books:

- 1. T.S. Reddy, A. Murthy Corporate Accounting Margham Publication, Chennai.
- 2. D.S. Rawat & Nozer Shroff, Students Guide To Accounting Standards , Taxmann, New Delhi
- 3. Prof. Mukesh bramhbutt, Devi, Corporate Accounting I, Ahilya Publication, Madhya Pradesh
- 4. Anil Kumar, Rajesh kumar, corporate accounting I, Himalaya Publishing house, Mumbai.



5. Prasanth Athma, Corporate Accounting I, Himalaya Publishing house, Mumbai.

Web Resources:

- 1. https://www.tickertape.in/blog/issue-of-shares/
- 2. https://www.taxmann.com/bookstore/bookshop/bookfiles/chapter12valuationofgoodwillands hares.
- 3. https://www.mca.gov.in/content/mca/global/en/acts-rules/ebooks/accounting-standards.html

Teaching Methodology: Videos, Audios, PPT, Role Play, Field Visit, Seminar, Chalk & Talk, Lecturing, Case Study, Demonstration, Problem Solving, Group Discussion, Flipped Learning

Learning	Outcomes:	
Upon succ	essful completion of this course, the student will be able to	
COs	Statements	Bloom's Level
CO1	Prepare and account for various entries to be passed in case of issue, forfeiture and reissue of shares and compute the liability of underwrites	K1
CO2	Asses the accounting treatment of issue and redemption of preference shares and debentures	K2
CO3	Construct Financial Statements applying relevant accounting treatments	K3
CO4	Compute the value of goodwill and shares under different methods and assess its applicability	K4
CO5	Integrate theoretical knowledge on all accounting in par with IFRS and IND AS	K5
K1 – Re	emember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 –	Create

MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	2	2	2	2	3	2	2
CO2	3	2	3	2	2	2	2	2	3	2	2
CO3	3	2	3	2	3	2	2	2	3	2	2
CO4	3	1	3	2	3	2	2	2	3	2	2
CO5	3	3	3	2	3	2	2	2	3	2	2



Ser	mester: III	Course Code: 23UCP06	Hours/Week: 5	Credit: 5			
	COURSE TITLE : CORE COURSE VI - COMPANY LAW						
Cour	se Overview	:					
1.	Understand	the classification of companies	under the act				
2.	Examine th	ne contents of the Memorandum	of Association & Article	s of Association			
3.	Know the	qualification and disqualification	n of Auditors				
4.	Understand	l the workings of National Com	pany Law Appellate Trib	unal (NCLAT)			
5.	Analyze th	e modes of winding up					
Learı	ning Objectiv	ves:					
1.	To know C	Company Law 1956 and Compar	nies Act 2013				
2.	To have an	understanding on the formation	of a company				
3.	To underst	and the requisites of meeting an	d resolution				
4.	To gain kn	owledge on the procedure to app	point and remove Directo	rs			
5.	To familia	rize with the various modes of w	vinding up				
ι	U nit - I	Introduction to	Company law	12 Hours			
Companies Act 2013 - Definition of a Company, Characteristics of Company - Lifting or							
Piercing the Corporate Veil - Company Distinguished from Partnership and Limited Liabilities							
Partnerships - Classification of Companies - Based on Incorporation, Liability, Number of							
Members, Control.							

Unit - II	Formation of Company	12 Hours		
Formation of a Company - Promoter - Incorporation Documents e-filing - Memorandum of				
Association - Contents - Alteration - Legal Effects - Articles of Association - Certificate of				
Incorporation - Prospectus - Contents - Kinds - Liabilities - Share Capital - Kinds - Issue				
- Alteration - Dividend - Debentures.				

Unit - III	it - III Meeting			
Meeting and Resolution – Types – Requisites – Voting & Poll – Quorum – Prox		xy - Resolution		

– Ordinary & Special - Audit & Auditors – Qualification, Disqualification, Appointment and Removal of an Auditor



Unit - IV	Management & Administration	12 ours	
Management &	Administration – Directors – Legal Position – Board of	of Directors –	
Appointment/ Removal - Disqualification Director Identification Number - Directorships -			
Powers – Duties -	Powers - Duties - Board Committees Related Party Transactions - Contract by One Person		
Company - Insider Trading - Managing Director - Manager - Secretarial Audit -			
Administrative As	pects and Winding Up – National Company Law Tribunal (NG	CLT) – National	
Company Law Appellate Tribunal (NCLAT) - Special Courts.			

Unit - V	Winding up	12 Hours

Meaning – Modes – Compulsory Winding Up – Voluntary Winding Up – Consequences of Winding Up Order – Powers of Tribunal – Petition for Winding Up – Company Liquidator.

Text Book(s):

- 1. N.D. Kapoor, Business Laws, Sultan Chand and Sons, Chennai
- 2. R.S.N. Pillai Business Law, S. Chand, New Delhi.
- 3. M.V. Dhandapani, Business Laws Sultan Chand and Sons, Chennai
- 4. Shusma Aurora, Business Law, Taxmann, New Delhi
- 5. M.C. Kuchal, Business Law, Vikas Publication, Noida

Reference Books:

- 1. Gaffoor & Thothadri, Company Law, Vijay Nichole Imprints Limited, Chennai
- 2. M.R. Sreenivasan, Business Laws, Margham Publications, Chennai
- 3. Kavya And Vidhya sagar, Business Law, Nithya Publication, Bhopal
- 4. S.D. Geet, Business Law Nirali Prakashan Publication, Pune
- 5. Preethi Agarwal, Business Law, CA foundation study material

Web Resource:

- 1. https://www.mca.gov.in/content/mca/global/en/acts-rules/companiesact/companies-act-2013.html
- 2. https://vakilsearch.com/blog/explain-procedure-formation-company/
- 3. <u>https://www.investopedia.com/terms/w/windingup.asp</u>



	ing Outcomes: successful completion of this course, the student will be able to	
COs	Statements	Bloom's Level
CO1	Understand the classification of companies under the act	K1
CO2	Examine the contents of the Memorandum of Association & Articles of Association	K2
CO3	Know the qualification and disqualification of Auditors	K3
CO4	Understand the workings of National Company Law Appellate Tribunal (NCLAT)	K4
CO5	Analyze the modes of winding up	K5
K1	– Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6	- Create

MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	3	3	2	3	3	2	2
CO2	3	2	3	2	3	3	2	3	3	2	2
CO3	3	2	3	2	3	3	2	3	3	2	2
CO4	3	2	3	2	3	3	2	3	3	2	2
CO5	3	2	3	2	3	3	2	3	3	2	2



Semester: III

Course Code: 23USTAT10

Hours/Week: 4

Credit: 3

COURSE TITLE : ELECTIVE III - BUSINESS MATHEMATICS AND STATISTICS

Course Overview:

- 1. Learn the basics of ratio, proportion, indices and logarithm
- Familiarize with calculations of simple and compound interest and arithmetic, geometric and harmonic progressions.
- 3. Determine the various measures of central tendency
- 4. Calculate the correlation and regression co-efficient
- 5. Assess problems on time series analysis

Learning Objectives:

- 1. To impart knowledge on the basics of ratio, proportion, indices and proportions
- To learn about simple and compound interest and arithmetic, geometric and harmonic progressions.
- 3. To familiarize with the measures of central tendency
- 4. To conceptualize with correlation co-efficient
- 5. To gain knowledge on time series analysis

Unit - I	Ratio	12 Hours
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Ratio, Proportion and Variations, Indices and Logarithms.

Unit - II	Unit - II Interest and Annuity			
Banker's Discount – Simple and Compound Interest - Arithmetic, Geometric and Harmonic				
Progressions. Annuity - Meaning - Types of Annuity Applications.				

Unit - III	Unit - III Business Statistics Measures of Central Tendency		
Arithmetic Mean, O	Geometric Mean - Harmonic Mean - Mode and Median – Quarti	iles – Deciles -	
Percentiles. Measures of Variation - Range - Quartile Deviation and Mean Deviation - Variance			
andStandard Devia	tion & Co-efficient.		

Unit - IV	Correlation and Regression	12 Hours
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Correlation - Karl Pearson's Coefficient of Correlation – Spearman's Rank Correlation – Regression Lines and Coefficients.



Unit - V	Time Series Analysis and Index Numbers
	I IIII SELLES ANALYSIS AND INDEX IVUIDUES

Time Series Analysis : Secular Trend – Seasonal Variation – Cyclical variations - Index Numbers – Aggregative and RelativeIndex – Chain and Fixed Index – Wholesale Index – Cost of Living Index.

Text Book(s):

- 1. Dr. B.N. Gupta, Business Mathematics & Statistics, Shashibhawan publishing house, Chennai
- 2. Asim Kumar Manna, Business Mathematics & Statistics, McGraw hill education, Noida
- 3. A.V. Rayarikar and Dr. P.G. Dixit, Business Mathematics & Statistics, NiraliPrakashan Publishing, Pune
- 4. Dr.S. Sachdeva, Business Mathematics & Statistics, Lakshmi NarainAgarwal, Agra
- 5. P.R. Vittal, Business Mathematics & Statistics, Margham Publications, Chennai

Reference Books:

- 1. J.K. Sharma, Fundamentals of business statistics, Vikas publishing, Noida
- 2. Peter Waxman, Business Mathematics & Statistics, Prentice Hall, New York
- 3. Andre Francis, Business Mathematics & Statistics, Cengage Learning EMEA, Andover
- 4. Aggarwal B M, Business Mathematics & Statistics, Ane Book Pvt. Ltd., New Delhi
- 5. R.S. Bhardwaj, Business Mathematics & Statistics, Excel Books Publisher, New Delhi

Web Resources:

- 1. https://www.britannica.com/biography/Henry-Briggs
- 2. https://corporatefinanceinstitute.com/resources/data-science/central-tendency/
- 3. https://www.expressanalytics.com/blog/time-series-analysis/



Learning Outcomes: Upon successful completion of this course, the student will be able to						
COs						
CO1	Learn the basics of ratio, proportion, indices and logarithm	K1				
CO2	Familiarize with calculations of simple and compound interest and arithmetic, Geometric and harmonic progressions.	К2				
CO3	Determine the various measures of central tendency	K3				
CO4	Calculate the correlation and regression co-efficient.	K4				
CO5	CO5 Assess problems on time series analysis K5					
K1	K1 – Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 – Create					

MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	3	2	2	2	3	2	3	2	2
CO2	3	2	3	2	3	2	3	2	3	2	2
CO3	3	2	3	2	3	2	3	2	3	2	2
CO4	3	2	3	2	2	2	3	2	3	2	2
CO5	3	2	3	2	2	2	3	2	3	2	2



Semester: III	Course Code: 23UCPP01	Hours/Week: 1	Credit: 2					

COURSE TITLE : SKILL EHNANCE COURSE IV - TALLY PRACTICAL

Course Overview:

- 1. Students can perform with basic skills of tally with accounting features creation of company, groups and ledgers
- 2. Execute the knowledge of tally accounting features for creation of accounting vouchers and reportgenerations

Learning Objectives:

- 1. To enable the students to acquire sound knowledge of basics of tally
- 2. To gain the knowledge about creation of ledgers, groups, vouchers and generation of various reports.

Unit - I	Introduction and Accounting Features of Tally	09 Hours
Introduction to Tally - Salient features of Tally - Accountingfeatures of Tally		

Unit - II	Company Information	09 Hours
Commence of To	11 Carada - Calada - Calada - Calada - Charada - Chara	14

Components of Tally - Create a company - Select company - Shut acompany- Alter a company -

Delete a company – Split company Data – Backup and Restore

Unit - III	Gateway of Tally - Accounts Info	09 Hours
Introduction to grou	ups – Single and Multiple Group Creation, display and altering	

Unit - IV	Introduction to ledgers	09 Hours	
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Introduction to ledgers - creating a ledger - single and multipleLedger creation, Display and altering

Unit - V	Accounting Features of Tally:	09 Hours				
Introduction to voucher type - Creating - Displaying and altering a voucher type - Creating						
accounting voucher - Introduction to invoices- Creating an invoice entry - Reports in the tally						
Basic features of a	lisplaying reports - Balance Sheet - Profit & Loss Account -	Trial Balance –				
Day book						

Text Book(s):

 Asok K. Nadhani - TALLY ERP 9 TRAINING GUIDE - 4TH EDITION, BPS Publications

Reference Books:

 Official Guide To Financial Accounting Using Tally ERP 9With Gst by Tally Education Pvt. Ltd

Web Resources:

- 1. https://sscstudy.com/tally-erp-9-book-pdf-free-download/
- 2. https://www.sarkarirush.com/tally-erp-9-book-pdf-download/
- 3. https://tallyonlinetraining.com
- 4. https://www.tallyacademy.in
- 5. https://help.tallysolutions.com

COURSE OUTCOMES-COGNITIVE LEVEL MAPPING

COS	TALLY ACCOUNTING SOFTWARE	COGNITIVELEVEL
CO1	Students can perform with basic skills of Tally with accounting features – creation of company, groups and ledgers	K1, K2, K3, K4
CO2	Execute the knowledge of tally accounting features For creation of accounting vouchers and report generations	K5, K6

CO-PO-PSO MAPPING

	PO 1	PO 2	PO 3	PO 4	PO 5	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3	3	3	3	3	3
CO2	3	3	3	3	3	3	3	3	3	3
Average	3	3	3	3	3	3	3	3	3	3

(Correlation level: 3 – Strong 2-Medium 1-Low)

College of Arts & Science



Semester: III

Course Code: 23UCPSEC04

Hours/Week: 2

Credit: 2

COURSE TITLE: SKILL EHNANCEMENT COURSE V - CAPITAL MARKETS

Course Overview:

- 1. Differentiate between the primary and secondary markets, identify parties involved in new issue markets, and describe the stock exchanges in India (BSE, NSE, and OTCEI).
- 2. Evaluate the benefits of mutual funds, identify various types and schemes of mutual funds, and analyze the mechanism of mutual fund operation
- 3. Explain the meaning and functions of the depository system, describe the process of dematerialization, and discuss the roles of NSDL and CDSL.
- 4. Analyze SEBI guidelines for the primary and secondary markets, assess the measures taken for investor protection, and evaluate the role of SEBI in regulating the securities market.
- 5. Identify various types of financial derivatives (forwards, futures, options, and swaps), explain their characteristics, and discuss the roles of participants in the derivative market

Learning Objectives:

- 1. To understand the Indian capital market, primary market methods, and the functioning of the secondary market
- 2. To Explore the features and characteristics of mutual funds and understand their operation.
- 3. Define the depository system and comprehend the process of dematerialization.
- 4. To familiar with the objectives, functions, and powers of the Securities Exchange Board of India (SEBI).
- 5. To gain knowledge on derivatives and their characteristics, and understand the participants in the derivative market

Unit - I	Indian capital market	10 Hours			
Indian capital market: Primary Market (New Issue Market) - methods of floating new issues -					
parties involved in new issue market - Secondary Market (Stock Exchange) - definition of					
Stock Exchange – BSE, NSE & OTCEI.					

	Unit - II	Mutual Fund	10 Hours	
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Mutual Fund: Features & Characteristics – Mechanism of mutualfund operation – benefits of mutual fund – types & various schemes of mutual fund.



Unit - III Depository System 10 Hours	Unit - III	Unit - III Depository System	10 Hours
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Depository System: Meaning & definition of Depository system – process of dematerialization – NSDC – CDSL.

Unit - IV	Unit - IV Securities Exchange Board of India (SEBI)							
Securities Exchange Board of India (SEBI) – objectives & Functions – powers of SEBI – SEBI								
guidelines for primary market & Secondary market – measures for investor protection.								

Unit - V Derivatives	10 Hours	
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Derivatives – characteristics for derivatives – participants in derivative market – types of financial derivatives – forwards, futures, options & Swaps.

Text Book(s):

1. Capital Markets: Institutions and Instruments by Fabozzi and Frank J

Reference Books:

- 1. Financial Market & Services E. Gardon & Natrajan, Himalaya Publishing House.
- 2. Financial Services D. Santhanam, Margham Publication.

Web Resources:

- 1. https://www.icsi.edu/media/webmodules/publications/CapitalMarketandSecurites Law.pdf
- 2. https://www.icsi.edu/media/webmodules/16112021_Final_SLCM.pdf
- 3. https://www.researchgate.net/publication/337676067_Capital_Markets_in_India
- 4. _A_Conceptual_Framework



Learning Outcomes:

Upon successful completion of this course, the student will be able to

COs	Statements				
CO1	Differentiate between the primary and secondary markets, identify parties involved in new issue markets, and describe the stock exchanges in India (BSE, NSE, and OTCEI).	K1			
CO2	Evaluate the benefits of mutual funds, identify various types and schemes of mutual funds, and analyze the mechanism of mutual fund operation				
CO3	Explain the meaning and functions of the depository system, describe the process of dematerialization, and discuss the roles of NSDL and CDSL.	K3			
CO4	Analyze SEBI guidelines for the primary and secondary markets, assess the measures taken for investor protection, and evaluate the role of SEBI in regulating the securities market.	K4			
CO5	Identify various types of financial derivatives (forwards, futures, options, and swaps), explain their characteristics, and discuss the roles of participants in the derivative market	K5			
K1	K1 – Remember, K2 – Understand, K3 – Apply, K4 – Analyze, K5 – Evaluate, K6 – Create				

MAPPING WITH PROGRAMME OUTCOMESAND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	3	2	3	2	3	3	3	2	2
CO2	3	2	3	2	2	2	2	3	2	3
CO3	3	3	3	3	2	3	3	3	2	2
CO4	3	2	2	2	2	2	2	3	2	2
CO5	3	3	3	3	2	3	3	3	2	3